



# CLEAResult<sup>®</sup>

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SPEER San Antonio  
Workshop – April 13, 2023



# WE CHANGE THE WAY PEOPLE USE ENERGY

TM

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## CLEAResult<sup>®</sup>



Utilities



Businesses



Contractors



Communities

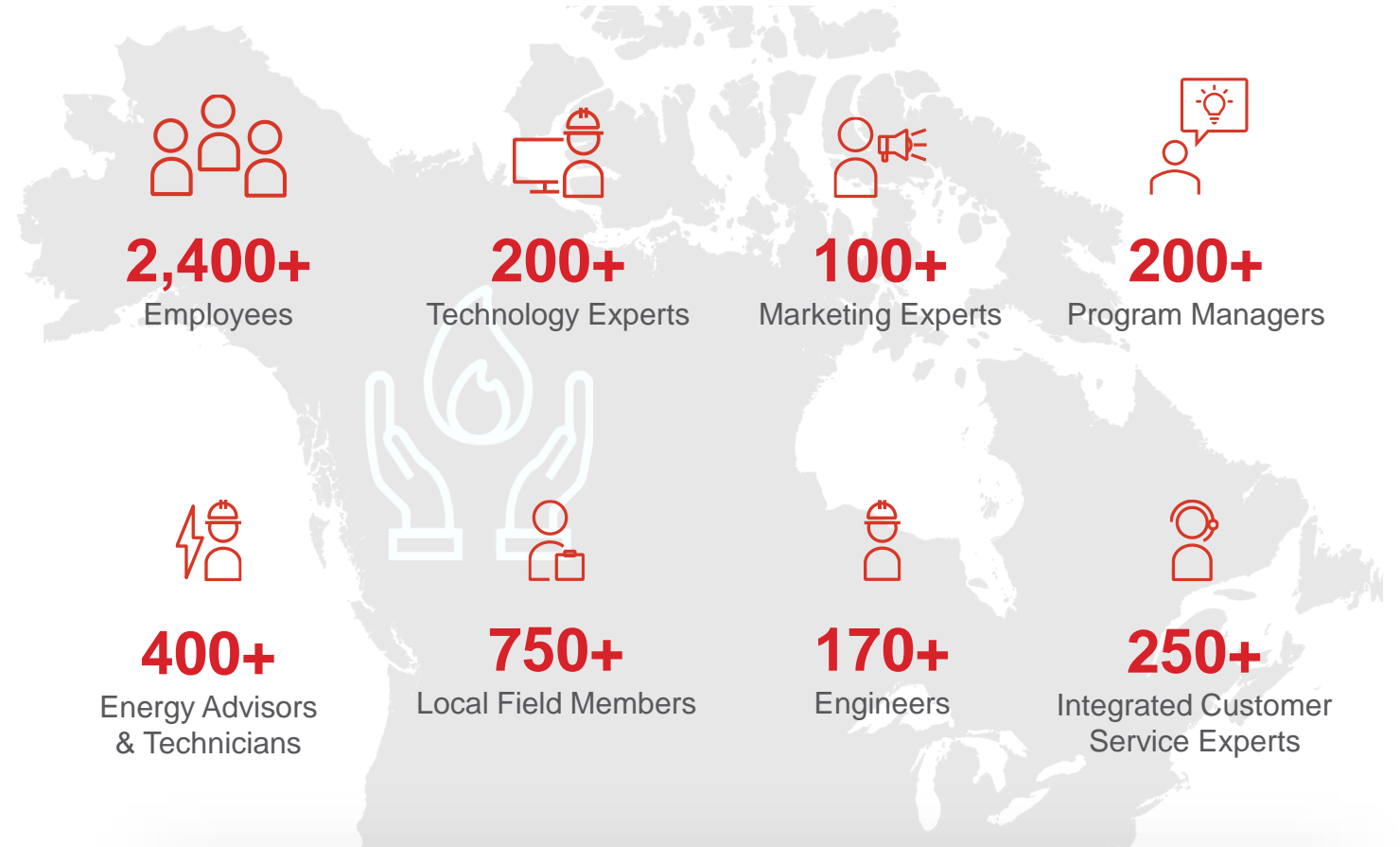


# Who we are

We are the **Energy Efficiency Experts**. We are #1 – the largest energy efficiency services provider in North America.

We are a **people** business.

**We make our world environmentally sustainable.**





# What we do



## Energy Efficiency

Our diverse team of industry thought leaders have been executing cost-effective climate solutions every day for nearly twenty years.



## Energy Transition

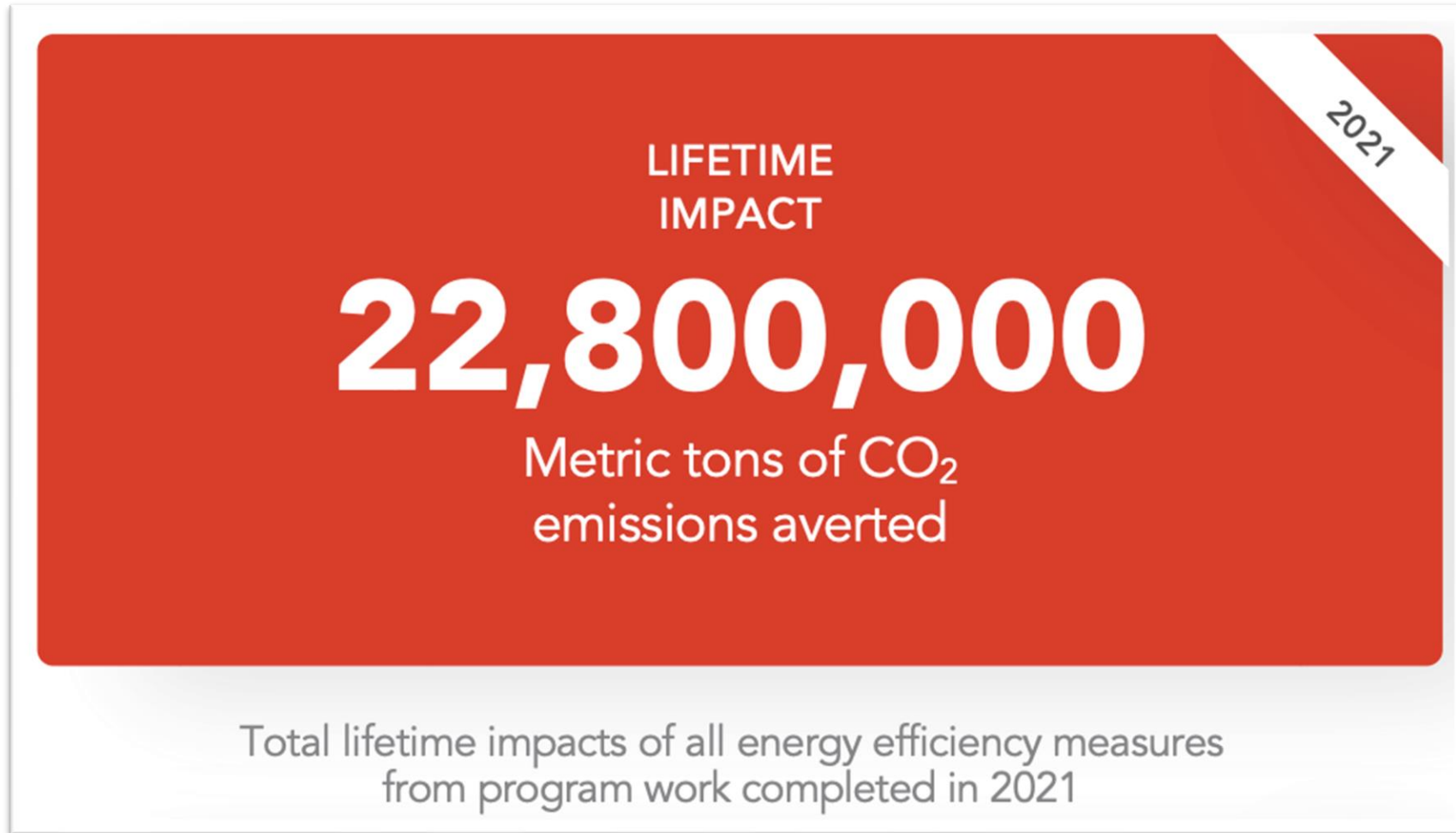
From distributed energy resource solutions (DERS) to fleet electrification, we can accelerate your transition through data-backed strategies and comp...



## Decarbonization

Our team will analyze your operations, set realistic reduction goals and implement a practical plan to keep you on track.

**CR** Our impact is our motivation



We're working to create healthier communities, cleaner transportation and greater access to incentives that reduce energy costs across the board.



# Our people are **you**

People power everything we do, and it's important that everyone is represented, respected and treated the way they want to be treated.

Our people practice respect, transparency and accountability to **change the way people use energy.**



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# APPROVED STEP PROGRAM



Our new 5-year Sustainable Tomorrow Energy Plan (STEP) program took effect on 8/1/22.



Goals

Metrics

- **410 MW** of incremental demand reduction
- **1.00%** of energy savings per year
- **16,000** homes & **20,000** multifamily units weatherized
- **\$665M** in lifetime avoided fuel & capacity costs
- **1.85M** tons of avoided carbon

Approved Budget & Timeline

**5 years & \$350 million total  
(Check-in at year 3)**



# CURRENT STEP PROGRAMS

## Weatherization/Casa Verde

### Residential Energy Efficiency (EE)

- HVAC Rebates
- Home Efficiency
- New Home Construction
- Home Energy Assessments
- Schools 2 Home
- Cool Roof

### Commercial Energy Efficiency

- Commercial & Industrial Solutions
- Schools & Institutions
- Small Business Solutions
- High Efficiency Tune-Ups
- Direct Lighting Program

## Demand Response (DR)

- Commercial & Industrial DR
- Automated DR
- Smart Thermostat
- My Thermostat Rewards
- Power Players

## Solar

- Solar Rebates
- Big Sun Solar
- SolarHostSA

## Electric Vehicles

- Smart Rewards
- Off-Peak Rewards



The current STEP portfolio provides a diverse range of programs with industry leading partnerships.



# Thank You...

